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## GENERATION ESQ.

### Pat Salvi (the younger) on managing amid a jammed trial schedule

Head of Salvi Law's Chicago office for a year, 36-year-old talks prioritization and delegation

BY DAVID THOMAS  
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When the Daily Law Bulletin caught up with Patrick A. Salvi II last month, the 36-year-old Chicago managing partner of Salvi, Schostok & Pritchard P.C., had just wrapped up a medical-malpractice trial in Kane County and a motorcycle-injury trial in Cook County and was gearing up for another med-mal trial at the Daley Center.

In a written questionnaire, Salvi discussed how he tries to stay on top of everything happening inside and outside the office.

**LB: You've been practicing law at a breakneck pace recently — you said you were in three trials back to back to back. How do you stay on top of your caseload?**

**PS:** This is a team effort. I have terrific partners, associates

and staff. My assistant, Cindy Russell, is outstanding. I could never trick myself into thinking I can do it all myself, because the fact is everything our firm does for our clients is the product of our outstanding team. So, we prioritize and I delegate as best I can in order to keep the caseload moving in the right direction.

**LB: What do you do to keep from burning out?**

**PS:** After this next trial, I plan on spending some time

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with my wife and two kids, perhaps going somewhere warm. I try to stay physically active by running and working out. Last year, I picked up the guitar, so that is one hobby that I can



Patrick A. Salvi II

always fall back on to take my mind off of things. I try to know when it's time for a break.

**LB: You became the managing partner of the firm's Chicago office last year. How do you balance your responsibilities to your clients with your responsibilities to your firm?**

**PS:** I have more responsibility with respect to human resources and planning. If that means I have to take care of an

delegation, which brings us back to the importance of the team.

**LB: What are your long-term goals for your legal career?**

**PS:** I want to be as good a trial lawyer as I can. I want to help in a meaningful way. I want to get to a place where I'm comfortable with what I do and how I'm doing it. The former will require professional growth and always looking to take the next step as a trial lawyer. The latter requires me to incrementally improve, both in my day-to-day process and as a person.

**LB: What is the first app you use when you wake up and look at your phone?**

**PS:** Apple News. I may not have caught the daily news from the day before, so that's a good time to see what's happened. I try to stay on top of things politically and in the sports world. ESPN app would be No. 2.

**LB: What TV show did you finish binge-watching?**

**PS:** I haven't had an opportunity to watch too many TV shows. Mostly news and sports. But if we change the question to podcast: "Revisionist History" by Malcolm Gladwell. I love the field of behavioral economics, because I think it plays into so much of what we do as trial lawyers trying to persuade jurors. I have enjoyed all of his books and his podcast is really well done. I was sad when I realized I had listened to all the episodes.

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